

# A CHAT WITH THE BRUNO'S

We have a chat with Baron and Bren Bruno on the keys to finding a paradise home. The American couple came to Fiji on holiday and ended up staying, setting up shop and putting down roots in Fiji.



## What in your opinion adds the most value to a property?

Making sure your property is regularly maintained is extremely important. With Fiji being in a tropical climate, it often takes more work to keep properties in their best possible condition. We advise our clients to make all necessary repairs (especially if they are "health & safety" related) BEFORE we list the property For Rent or For Sale.

A clean and well-maintained property shows much better, and gives added confidence to the buyer/tenant, and will often lead to higher sale/rental rates for the property owner.

## What are 3 tips for potential buyers looking to purchase property in Fiji?

Be clear on your timing, budget and requirements.

It is very helpful for the buyer/investor to understand what they qualify for before we start searching for properties. We want to be respectful of our clients' time and best manage our resources, by narrowing down what properties we have available on the market and off the market, so we can find the right one for our clients that "ticks all the boxes".

Do a thorough inspection of the property!

(Ask your real estate agent/salesperson about the seller/property owner's motivation for selling, the property history and current property condition.)

Have repairs been completed by licensed contractors and tradespeople? Were quality parts/materials used for these repairs?

Is the property insured and/or does the property have engineering/cyclone certification?

Have there been any leaks in the roof or swimming pool?

Any electrical or plumbing issues?

Be realistic in your expectations.

Remember that Fiji is a tropical island country and is NOT Australia, New Zealand, USA, etc. Things are done differently here, and often may take more time. Having a trusted Professionals FIJI Real Estate salesperson and consultant at your side will help you navigate the conveyance process and make sure your needs are met –and the results exceed your expectations

## What do you think sets Fiji apart in Real Estate compared to other destinations?

Fiji is a special place with warm-hearted and friendly people. When you invest in Fiji, you are choosing a unique island lifestyle, where every property is unique. Unlike other places in the world, where you see large scale residential developments with very similar tract homes, Fiji offers investors the opportunity to purchase or design and build a property to fit their lifestyle, budget and taste with a wide range of material and design options.

Fiji is one of the only island nations in the world that allows foreign ownership of freehold land. It is also one of few places in the world where you can purchase and own your very own island! To learn more about purchasing real estate and investing in Fiji, contact Professionals FIJI Real Estate agency at +679.675.1167 and visit our website: ProfessionalsFIJI.com.